



The Study:

activAeon recently conducted a worldwide study with large numbers of service providers in the hosting arena. The aim of the activAeon study was to highlight the issues faced by service providers around managing and reporting SPLA licenses and to demonstrate how activAeon has provided a solution.

Findings:

- SPLA license reporting is both time consuming and error prone.
- There is a general lack of understanding and appliance of the rules of SPLA / SPUR.
- There are difficulties getting accurate usage analysis within organizations.
- Server providers are unable to easily distinguish between licensing options, which leads to inefficiencies in licensing.

The Results:

- activAeon's solution reduced the amount of time and resources taken to report by 71.4%.
- activAeon increased a service provider's ability to report easily, accurately and in-line with SPUR by 71.2%.
- activAeon users claimed their ability to identify accurate end user license usage increased by 101.4%. This ensures that the billing of end customers is based upon accurate usage data.
- The overriding response from service providers was that they are 'very satisfied' or 'satisfied' with the activAeon solution.
- All service providers agree that the tool would be an 'excellent' addition and support for their license usage monitoring.
- The activAeon solution is regarded as 'user friendly' and scored highly for 'ease of deployment', 'user interface' and 'ease of navigation'.

Customer Quotes:

"activAeon saves us lots of time because multiple domains can be reported from one management console"

"activAeon has greatly improved our reporting capability from what it was"

"Pre activAeon it was virtually impossible to determine which Windows Operating System license is appropriate, but activaeon certainly makes it easy"

"activAeon has definitely increased the accuracy of reporting because of correct interpretation of the SPLA"

Conclusion:

activAeon's solution simplifies the SPLA reporting process and brings additional benefits. It ensures that an organization manages its licenses in the most cost effective way, greatly increasing return on investment.